To Whom It May Concern:

We have been IBO's with Quixtar for 2 years. We were with another company prior to Quixtar and left. One of the main reasons for becoming an IBO with Quixtar is their commitment to a fair and equitable approach to business ownership. This has been evident from sign up to today. We pass this fair way of doing business on to those we sign up into the Quixtar business.

Everyone understands that to be successful in this business, work is required. Those that work the hardest will earn the most money. Therefore, there is no need to make disclosures for each and every example used during a presentation. There is also no need for disclosure of what our income with the Quixar business is or has been. We disclose the number of IBO's we have signed up. We do not disclose how much each of those is making. Independent business owners are just that...independent.

This free enterprise way of doing business was fully explained to us prior to becoming and IBO and we continue to pass along this information. IBO's we sign up will receive a complete introduction to the Quixtar business, including information on products, yearly fees, bonuses, etc. The initial amount of \$230 is to be paid prior to them receiving their own IBO number. Included in this is about \$160 worth of products. At any time any IBO may return any products for a 100% refund. There are never any questions asked as to why the product is being returned. Satisfaction is always guaranteed and the customer is always right.

If our prospects had to wait the required 7 days before registering, this would hamper both the serious business owner and the prospect that wants to get started owning his business. People are looking for business opportunities where they can start working and earning an income immediately. Don't take this away from them.

Providing references might sound good on paper but to a serious business owner, giving out their name, pertinent numbers, and finances to possible competitors is unacceptable. At any time finances can be discussed with potential IBO's, depending upon their level of seriousness. No where in the business world do you discuss financial information with other potential business owners or competitors. This business should not be any different.

A litigation list is unnecessary as written in the proposal as there is no reference to what the "seller" is or what cases are to be included in the disclosure.

In light of these comments, the proposed rules would hurt our business.

We are in favor of a level playing field for all direct sales businesses and do believe in a reasonable cancellation policy.

Wendy and Rick VanHatten, Quixtar IBO's